

John Edward Dresty III

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Education

Hofstra University, Hempstead, NY (*Pursued dual professional degrees simultaneously*)

School of Law: J.D., January 2006

Activities: Legal Columnist for college newspaper, Moot Court Competition, Columbian Lawyers Association, Corporate Law Society (Vice President), Italian Law Students Association (Treasurer), Phi Alpha Delta Fraternity, International Law Society

Zarb School of Business: M.B.A., January, 2006

Achievement: First place in capstone business competition (in lieu of thesis)

Rensselaer Polytechnic Institute – Troy, NY

BS – Chemical Engineering, Minor in Philosophy, May 2002

Activities: Student Senator, Sigma Phi Epsilon Fraternity, American Institute of Chemical Engineers

Employment

Clearwater Systems, Essex, CT

Project Manager, April 2009 – Present

- Training of mechanical representatives in technical operation of product
- Manage large mission critical projects to ensure successful deployment
- Work closely with mechanical contractors, design engineers, consultants, and facility managers
- Review drawings and water analysis for correct system design
- Preliminarily review contracts and patents

Baltimore Aircoil, Jessup, MD

Product Applications & Marketing Engineer, May 2007 – March 2009

- Responded to representative quotation and application inquiries.
- Liaison for all departments in order to facilitate successful sales of products.
- Drafted documents for knowledge base for sales reps.
- Team member in an aggressive redesign of full product line.
- Researched solutions to customer's technical issues.
- Made site trips for startup verification and issue resolution.
- Drafted marketing literature.
- Conducted presentations during training seminars.
- Determine appropriate multipliers for sales reps depending on competition.
- Assisted in determining appropriate price increases and implementing in system.
- Expedited drafting and submittal delays.
- Review engineering specifications for exceptions and solutions.
- Determined appropriate models based on psychometrics and cooling duty.
- Quoted outsourced parts.
- Resolved conflicts and technical customer complaints to avoid warranty claims.

Home Depot, Middletown, CT & Columbia, MD

Millwork Specialist, August 2006 – July 2008

Designed and processed contractor and consumer custom orders. Assisted customers with all aspects of special orders and installation requests. Assisted expeditor in resolving special order issues.

Alesia & Associates, Rockville Center, NY

Legal Assistant May 2005 – September 2005

Researched case law for motions and trial. Drafted complaints and appeals briefs. Wrote internal memorandums of the facts and issues. Drafted motions for dismissal. Assisted in interviewing clients. Participated in fact-finding and contacting witnesses. Drafted responses to interrogatories. Assisted in trial work.

Pfizer, Milford, CT

Lab Technician, July 2000 – August 2001

Involved in research and development of prototype razors. Analyzed blade lubricity and cut strength. Operated Scanning Electron Microscope. Responsible for electro-chemical etching process of manufacturing experimental blades. Operated hot stage to examine melting point of polymer coating. Communicated with vendors of experimental materials and processes and prepared "Emerging Technology" reports for each project.